



In a recent survey, 74% of tenants confirmed that IT services result in major increases in productivity. The same percentage of property owners agreed that providing enhanced services improves tenant retention. Connectivity and technology is in demand by small to mid-sized tenants and they expect to pay for it.

It has happened.

Technology has become the fourth utility.



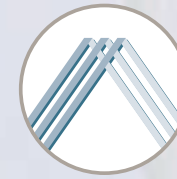
HVAC



Water



Electric



Technology

Tenant relations, facility management, and leasing or renting space are just some of your everyday challenges. Marketing your client's buildings and increasing the NOI of those properties are perhaps the most crucial of all of your functions. iQ Building Solutions will significantly enhance your efforts in this area.

What is the iQ Building Solutions difference? iQ Building Solutions views the entire building as a single IT purchasing entity. It identifies the technological needs of the infrastructure, develops a customized strategy that defines the exact amount of technology needed, implements the technology, then supports your efforts in marketing your building to the leasing community. Simply put, iQ Building Solutions goes far beyond providing bandwidth or simply "lighting up" the building. iQ Building Solutions is setting the

standard for the "smart building" industry.

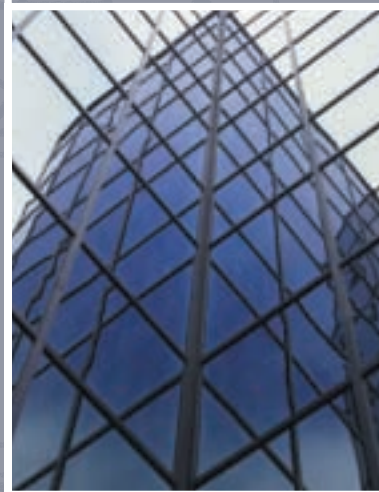
iQ Building Solutions seamlessly and quietly delivers technology and connectivity with little or no financial speculation on the part of anyone. Small to mid-sized companies understand that seamless access to technology is now critical to their survival and they expect to pay for it. iQ Building Solutions allows you to offer a full range of free standing or integrated products and connectivity solutions. Tenants will immediately value the cost savings and appreciate how, through iQ Building Solutions, you have eliminated their IT related headaches.

Best of all, iQ Building Solutions can include you in this new, previously untapped revenue stream. You do not have to become an IT expert. We do the work and you share in the revenues.

Property Managers

BENEFITS

- increase client satisfaction
- create new revenue streams
- rent quicker, for higher rates
- increase tenant retention
- increase the marketing appeal of the building



The Tenants win.

*The Developer
or Property
Owner wins.*

You win.